



NICOLAS HANNA

Preconstruction / Bid Management
Project Estimating / Detailed Takeoffs

PROFILE

Pre-Construction, Bid Management and Estimating services exceeding customer expectations, enhancing continued development and profitability of commercial construction, with great attention to details and critical thinking, while establishing efficient business practices, better customer service, and increased ability to do more with less making the job site safer, faster, easier and more rewarding.

OSHA 30-Hour for Construction

HOBBIES

Cruise Ships
Theme & Water Parks
Bowling
Movies

CONTACT

PHONE:
+1 (813) 990-7854

WEBSITE:
nhbids.wixsite.com/mysite

LinkedIn:
[linkedin.com/in/nicolas-hanna-b-6098a4177](https://www.linkedin.com/in/nicolas-hanna-b-6098a4177)

EMAIL:
nh.bids@gmail.com

WORK EXPERIENCE

Osprey Construction of H.C. Inc. Preconstruction Bid Management.
Jan. 2022–Present

- Commercial Bid Management,
- Cost Estimating and control in Structural Concrete & Masonry.
- Car Wash, Small Retail & Fast-Food Chain Buildings,
- Multi-family and Custom Residential.
- Constructability analysis and review.
- Bid packaging - Scheduling, phasing, and logistics.
- Cash flow analysis, material, equipment and labor assessment.
- Sub-contractor pre-qualification and selection.
- Risk Management.

Preconstruction, Bid Management, Estimating
Freelance - Preconstruction, Bid Management, Estimating
Apr. 2021–Jan. 2022

- Project review and constructability analysis.
- Bid Management, cost estimating, and control.
- Scheduling, phasing, and logistics.
- Bid packing.
- Cash flow analysis.
- Material, equipment, and labor assessment.
- Sub-contractor pre-qualification and selection.
- Risk Management.

The Rogers Group of South Florida LLC. Commercial Project Estimating
Nov. 2018–Mar, 2021

- Centralized the Estimating and Purchasing functions by creating and leading the department thus allowing Project Managers to effectively and efficiently focus on their projects.
- Set PlanSwift as the company tool for project plan review, takeoffs, and estimating.
- Carried out all necessary bidding functions, takeoffs, estimating, and proposal submittals.
- Developed Project Controls, Master Construction Cost Codes, and Construction Schedules.
- Created and set into use templates for proposals, purchase orders, requests for information, and quotations.
- Set the practice of Pre-Construction Meetings with all Project Managers and Lead the Purchasing activities so they could meet, with better certainty, their times, budgets, and scheduled targets.
- Increased the Rate of Award of Projects the company bid, among which can mention:
 - Southshorebay/Mirada/Brightwater Crystal Lagoons and Amenities.
 - Angeline Welcome Center – Pasco County, FL
 - Union Park Amenity Center and Clubhouse.
 - Shell Point Amenity Center – Water Fountain & Tower Entry Monument, Hardscapes.
 - Zephyr Lakes Amenity Center: Clubhouse, Swimming Pool, Hardscapes. Multisport facility and Entry Monuments.
 - Spencer Creek Amenity Center: Clubhouse, Swimming Pool, Playground, Dog Park, Multisport facilities and Entry Monuments.
 - Cypress Creek Amenity Center and Clubhouse.
 - Southshore Bay Guardhouse and Entry Control Facility.

Danielle Fence & Outdoor Living. Commercial Project Estimating

Nov. 2018–Mar, 2021

Commercial Fence Project Estimator

- Custom Fence Design Specialist - Layout, Drafting and Materials Component Breakdown and Coding
- Commercial Project Estimator

Etica y Desarrollo, c.a. Corporate Training Solutions –

Jan. 1998–Jun. 2021

Development and Delivery

(Venezuela)

Lagoven, s.a. Oil Well Drilling Industry - Bid Manager – Project Estimator

Nov. 1987–Nov, 1997 (Venezuela)

EDUCATION

University of South Florida

Tampa, FL 1982 - 1987

Bachelor in Science – Industrial Systems and Management Engineering

Universidad del Zulia

Zulia – Venezuela 1990 - 1992

Industrial Engineering

SKILLS

- Bid Management
 - Scope of Work Definition
 - Plans Review
 - Bid Processing
 - Proposal Acquisition/Review
 - Project Estimating – Detailed Takeoffs
 - Div. 03 - Concrete
 - Foundations
 - Grade Beams
 - Slabs
 - Div. 04 - Masonry
 - Stem Walls
 - Walls
 - CMU Masonry
 - Cast in place
 - Concrete Columns
 - Concrete Beams
 - Precast & Tie-Beams
 - Project Management
 - Preconstruction Management
 - Contract Compliance
 - Change Order Processing
 - Project Close-Out
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Sample of projects in USA for General Contractors ...

For Osprey Construction of Hillsborough County

Preconstruction Management

- Car Wash Buildings
- Small Retail Buildings
- Fast Food Chain Buildings



For The Rogers Group of South Florida

- Amenity Centers
- Hardscapes



For Danielle Fence & Outdoor Living

- Fence Design
- Outdoor Spaces



In Venezuela as a Self-Starter -

Etica y Desarrollo, c.a.

- Corporate Training Solutions Design and Delivery
 - Bid Management
 - Statement of Work
 - Spec's & Takeoffs
 - Estimating
 - Cost Analysis
 - Contract Administration
 - Industrial Safety Plans
 - Custom Training Solutions



Work done in Venezuela for an International Alliance

CEMPEZ – Randy Smith Training Solutions
“Maritime Training”



Work done in Venezuela for the Oil Well Industry

Lagoven, S.A.

Estimating and Contract Administration –
Construction Services - Lake Maracaibo

